

Message Text

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PAGE 01 STATE 007435
ORIGIN EUR-12

INFO OCT-01 ISO-00 EB-08 COME-00 CIAE-00 INR-07
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DRAFTED BY EUR/SOV:MTDIXON:PJP
APPROVED BY EUR/SOV:MGARRISON
EUR/SOV:WHEDGAR
EUR/SOV:MLEVITSKY

-----120448 120510Z /11

R 111913Z JAN 78
FM SECSTATE WASHDC
TO AMEMBASSY MOSCOW

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E.O. 11652: N/A

TAGS: EGEN, ETRD, ASEC, UR

SUBJECT: PROPOSAL TO RELOCATE INTOURIST IN NEW YORK

REF: STATE 297958

1. SOVIET EMBASSY (TREPYKHALIN) ON JANUARY 9 INQUIRED OF EUR/SOV (EDGAR) WHETHER A DECISION HAD BEEN TAKEN TO ALLOW INTOURIST TO RELOCATE ITS OFFICES IN NEW YORK. WE REPLIED NOT YET, AND REMINDED TREPYKHALIN THAT, WHILE INTOURIST AND AMERICAN EXPRESS CASES ARE NOT LINKED FORMALLY, AMERICAN EXPRESS HAS SOUGHT FOR LONG TIME TO OCCUPY MORE SATISFACTORY OFFICES IN MOSCOW.

2. AMEXCO NEW YORK REP ADVISED DEPTOFF, JAN 10, THAT AMERICAN EXPRESS HAS MADE ORAL REPRESENTATIONS TO INTOURIST, BOTH IN MOSCOW AND NEW YORK, ABOUT RELOCATING ITS OFFICES, WHILE REFERRING TO PREVIOUS WRITTEN APPLICATIONS. AMEXCO
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MANAGER IN MOSCOW (TEDESCO) WILL RETURN TO MOSCOW SHORTLY WITH LETTER FOR NIKITIN WHICH ASKS FOR GROUND FLOOR OFFICE SPACE. TEDESCO WILL BE EMPOWERED BY AMEXCO TO NEGOTIATE FOR BETTER CONDITIONS. FALLBACK POSITION WILL BE AMEXCO REQUEST FOR "VISIBILITY"; I.E. RELOCATION IN MOSCOW HOTEL WITH AVAILABLE WINDOW SPACE ON STREET, PERMISSION TO ADVERTISE IN INTOURIST OFFICES, ETC. TEDESCO WILL ALSO SEEK LETTER

FROM CHAMBER OF COMMERCE RESERVING OFFICES IN MOSCOW WORLD
TRADE CENTER UPON COMPLETION, A FACILITY FOR WHICH AMEXCO
HAS ALREADY APPLIED. AMEXCO NEW YORK REP EXPECTS WHOLE
MATTER TO BE COMPLETED WITHIN TWO WEEKS OR SO. TEDESCO
HAS BEEN INSTRUCTED TO KEEP EMBASSY ADVISED. REQUEST
EMBASSY PROVIDE APPROPRIATE ASSISTANCE IF TEDESCO REQUESTS
AND KEEP DEPARTMENT INFORMED.

3. WE WILL TRY TO DELAY APPROVING INTOURIST RELOCATION
UNTIL WE HEAR RESULTS OF TEDESCO'S NEGOTIATIONS. VANCE

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Message Attributes

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Draft Date: 11 jan 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
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Disposition Remarks:
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From: STATE
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ISecure: 1
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Litigation Codes:
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